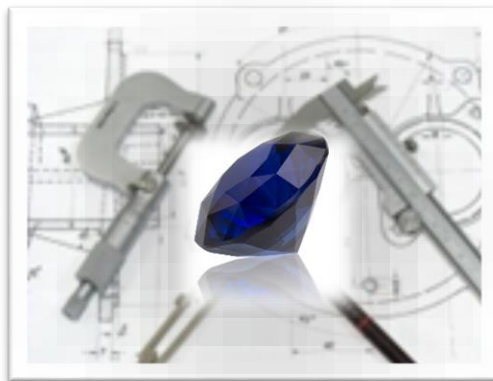


COMPANY INTRODUCTION

REFERENCE GUIDE



Z a F i R

Mérnök Tanácsadó

Korlátolt Felelősségű Társaság (Engineering Consulting Ltd.)

2018.

Contact details - Phone: +36 30 2453416, zafirmt@gmail.com
www.zafir.eu (under construction)

COMPANY DETAILS

Company name:

ZaFiR Mérnök Tanácsadó Korlátolt Felelősségű társaság (ZaFiR Engineering Consulting Ltd.)

Business name:

ZaFiR Mérnök Tanácsadó Kft.

Company seat and office:

Registered seat: H-2800 Tatabánya, Táncsics M. u. 93.

Location and office: H-2890 Tata, Ady Endre utca 17.

Project office: H-2800 Tatabánya, Réti u. 168., fsz.

Date founded:

15/4/2010

Company registration number:

Cg. 11-09-025191

Tax ID number:

22630272 -2-11

Hungarian statistical ID:

22630272-7112-113-11

Banking details (name of bank and account number):

Budapest Bank Zrt.

10102952-41718400-01004002

Company executives:

Ferenc Róbert Zink – **General Manager** (chief executive)

Main activities:

- **Engineering and expert consulting**
- **Organisation and management of construction projects**
- Property letting and building management
- Construction of residential and non-residential buildings, public utilities, railways, bridges, tunnels, motorways and water control structures

COMPANY HISTORY, FOUNDING AND BUSINESS GOALS

Founded in April 2010 under the name GumiDrive, our company had a staff of 3 and a capital of 3,4 million HUF at the very beginning. Our initial activities were focused on the automotive and construction business. As years went by, engineering consulting services long since provided by our family business (**Evergreen Kft.**) have continuously expanded and, as a result, were eventually spun off into a separate entity to allow them to develop independently in the long run. It was at this point that **ZaFiR Mérnök Tanácsadó Kft.** was founded, drawing on all the experience thus far gleaned from running 2 successful and stable businesses.

Working with a wide array of experienced and reliable partner companies and entrepreneurs as our suppliers and sub-contractors, we are proud to provide our services to a comprehensive range of clients. Our vast experience covers a complete range of fields, including a number of highly specialised areas. We have completed the construction or development of numerous detached houses, residential buildings as well as commercial and business facilities, including project management and, in many cases, also property management activities which we perform to this day.

As time advances, our company strives to keep pace with new developments and exploit market opportunities. Consequently, we are now engaged in managing and organising complex projects, providing a full range of engineering services to our partners.

In the future, we aim to expand our business by a number of property management and development activities, which requires expanding our human resources (both white and blue collar) and our range of services, too. Our goal is to broaden our network of satisfied clients while retaining existing partners by continuously catering for their needs. Maintaining high standards of building quality and introducing new services to meet customer needs is of utmost importance to us.

Continuously participating in various tenders, we aim to further increase our presence in the property development and project management business while expanding our facility management activities on the other hand.

CURRENT MAIN ACTIVITIES OF OUR COMPANY

- ✓ **Engineering and expert services and consulting**
- ✓ **A complete range of construction project supervision services provided by a FIDIC engineering organisation**
- ✓ **Project management and organisation**
- ✓ **Health and safety compliance, fire protection, environmental protection and ADR**
- ✓ Full range of construction works
- ✓ Property letting and management

- ✓ Facility management
- ✓ Building automation and security systems

Premium-level engineering services

Our company commenced its engineering activities in 2000. Our services encompass all areas of the construction industry, with vast experience in managing large-scale projects. Management expertise is absolutely vital to the success of construction projects.

We make your ideas come true! There are many prerequisites to meet for your ideas to come to life. Once the goals are set, one must find the right means to achieve them. We help you throughout the process, from planning to choosing the right technologies, raising funding and implementing your project.

Our engineering services:

- Construction project management
- FIDIC engineering
- Providing engineering consultants
- Construction supervision
- Expert services
- Management of publicly funded projects

General contracting

We undertake the entire construction of detached houses, industrial facilities and warehouses, including planning as well as base construction and fit-out, all from a single source. Any construction work must be preceded by careful and accurate architectural planning. Planning and building quality is important since poor workmanship can lead to further costs or worse, even accidents, to the point of claiming lives. Our several years of experience are also evident from our list of references. Ours is a highly responsible profession that requires full dedication. Achieving a perfect final result takes an eye for detail.

Work health and safety compliance, fire safety and environmental protection

Beside work health and safety compliance and fire safety consulting, we may also provide environmental protection and ADR solutions. Decree No. 9/2015 (III. 25.) of the Hungarian Ministry of Interior (BM) stipulates that, under certain circumstances, employers have to engage a fire safety professional with an academic degree or a fire safety provider. This is another subject where we can help our clients. Some of the companies our professionals have already provided valuable assistance to: PCE Paragon Solutions Kft (Foxconn), ALPLA Kft, Max Magyar Kft, Carrier Hűtéstechnika Forg.Magyarország Kft, Motivating Graphics Hungary Kft, Memfo Kft. Our experts also offer solutions for hotels, restaurants, metal processing companies etc. Beside companies of any size, their services are

also required at several major festivals in Komárom-Esztergom county (Tatai Patara (historic re-enactment festival relating to the Ottoman occupation); Víz, Zene Virág fesztivál (Water, Music and Flowers festival) ; Öreg Tavi Nagy Lehalászás (a major fishery event where all fish in Tata's Old Lake is caught and relocated in preparing for winter). We can help ensure the safety of festivals by drawing up the relevant safety plan and coordinating its implementation.

Based on our partners' needs, we expanded our existing portfolio with the following additional services:

- procurement of protective clothing and personal protective equipment
- installation and maintenance of light-current electrical systems (such as fire alarm and security installations)

MAJOR REFERENCES

Engineering services

- + Engineering activities during construction of the Tatabánya County Library, 1.5 billion HUF
- + Nursery school construction preparations in Nagysáp, 180 million HUF
- + Construction supervision of the SAMU nursery school in Vértesszőlős, 300 million HUF
- + Road construction supervision in various locations in Tatabánya, 1.1 billion HUF
- + Construction supervision and FIDIC engineering services of the Árpád grammar school in Tatabánya, 1.5 billion HUF
- + Tatabánya Erőmű Kft. (Tatabánya Power Plant) - Construction of a biomass centre
 - FIDIC engineering, construction supervision; 6,2 billion HUF.
- + Tatabánya Erőmű Kft. (Tatabánya Power Plant) – Large-scale demolition works (granaries, building structures, steam boilers, installation equipment, public utility relocation)
 - Construction supervision; 1 billion HUF.
- + Waste management facility of the Duna – Vértes Waste Management Association
 - Construction project management and supervision; 1.2 billion HUF.
- + Quadrat Kft: Multi-storey residential building reconstruction in District IX. of Budapest – Demolition of blocks of flats, with utilisation of gaps between buildings and preserving the historic facade
 - Construction project management and supervision; 1.2 billion HUF.
- + Tara Kft. – Ganz industrial property - various demolitions
 - Management and supervision; 720 million HUF
- + Tatabánya Erőmű Kft. (Tatabánya Power Plant) - Construction of buffer reservoir
 - Construction project management of EU-funded project and technical supervision; 460 million HUF.

- ✚ IPH Kft. - Roundabout, road connection and bikeway street lighting
 - Construction project management of EU-funded project and technical supervision; 410 million HUF.
- ✚ County Town of Tatabánya - Main square reconstruction
 - Construction project management of EU-funded project; 900 million HUF.
- ✚ County Town of Tatabánya - Demolition of existing city council chamber and construction of new one
 - Construction project management of EU-funded project; 400 million HUF.
- ✚ ÁRPÁD Kft. Tatabánya – Structural reinforcement of Árpád shopping street including the demolition of the existing structure
 - Construction supervision; 420 million HUF
- ✚ GEOTECH Kft. Tatabánya – Árpád shopping street
 - construction supervision; 90 million HUF
- ✚ ÁRPÁD Kft. Tatabánya – Árpád Hotel, Vadorzó Club, various shops
 - construction management; 95 million HUF
- ✚ Allianz Hungária Zrt. Budapest – Headquarters
 - construction supervision; 12 million HUF
- ✚ TARA Liget housing estate – Budapest, 2004
 - project management, construction supervision; 8 million HUF

Work health and safety compliance, fire safety and environmental protection

- ✚ PCE Paragon Solutions Kft (Foxconn)
- ✚ ALPLA Kft, Max Magyar Kft
- ✚ Carrier Hűtéstechnika Forg.Magyarország Kft (refrigeration equipment distributor)
- ✚ Motivating Graphics Hungary Kft
- ✚ Memfo Kft
- ✚ Old Lake Golf Hotel run by Goodrich Hungary Kft.
- ✚ Restaurants Pikant and Pikantó in Tata run by Pikante Gasztro Kft.
- ✚ Barátok Asztala Kft. in Kecskéd
- ✚ Art pub "Monoszkóp" run by Vendég Art Kft. in Tata
- ✚ Light Center gym run by Tata Invest Kft.
- ✚ Our own restaurants, pubs and clubs: PletyCafeSec, The Saloon, Zöld Kakas
- ✚ Weldtech Kft
- ✚ Racional Kft

Facility management

- ✚ Hungarian State Opera – Budapest, 2013
- ✚ ÁRPÁD Kft. Tatabánya – Árpád shop complex, 2012
- ✚ ÁRPÁD Kft. Tatabánya – Árpád Hotel and shops, 2012
- ✚ Allianz Hungária Zrt. – Regional Headquarters in Győr, 2012
- ✚ Allianz Hungária Zrt. – IT Centre in Budapest, 2013

- ✚ Allianz Hungária Zrt. – insurance offices – Western and Southern Transdanubian region of Hungary, 2011
- ✚ Eszterházy Court shopping complex – Tata, 2000

Property development and construction

- ✚ Nursery school construction in Nagysáp (general contractor)
- ✚ NHSZ - waste deposit and sorting facility buildings
- ✚ Tata- Nissan car dealership
- ✚ Several detached houses in Tata's Fácánoskert residential area
- ✚ Esterházy Court shopping complex
- ✚ Kocs - Aranykocsi Rt. (steel-framed industrial building)
- ✚ Pápa – car dealership
- ✚ Construction of multi-storey residential buildings in Budapest
- ✚ General contractor activities in several construction projects abroad

ZaFiR Mérnök Tanácsadó Kft. is continuously developing to keep up with market requirements and maintain high standards of service. It is our aim to provide all our services in accordance with the latest professional standards and the current state-of-the-art. We strive to deliver outstanding performance in an environmentally friendly, energy efficient and productive manner.

Why choose us?

- ✓ Both in architectural planning and construction, you can always count on the accuracy and reliability of our team of dedicated professionals
- ✓ We exclusively use quality materials
- ✓ Our plans are fully tailored to your ideas
- ✓ We rely on up-to-date expert knowledge, continuously monitoring new materials and technologies
- ✓ We build to last
- ✓ Our established team works quickly and efficiently

Our team of engineers is...

- ❖ ...composed of keen organisers with excellent managerial skills
- ❖ ...eager and persevering
- ❖ ...loyal to the customer
- ❖ ...aware of both financial and professional aspects
- ❖ Our pool of professionals covers all areas of expertise

MAIN PARTNERS AND SUPPLIERS

- ❖ Árpád Kft. – Tatabánya
- ❖ Enginear Kft. – Tatabánya
- ❖ AvivBau Kft. – Budapest
- ❖ Geotech Kft. – Tatabánya
- ❖ Dominó Kft. – Tatabánya
- ❖ Borbély Kft. – Tatabánya
- ❖ Matech Kft. – Budapest



- ❖ UV Design Kft. – Budapest



- ❖ Liptai Kft. – Baja
- ❖ ACO Magyarország Bt. – Budapest
- ❖ Allianz Hungária Zrt – Budapest



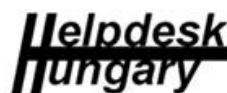
- ❖ Engineer Kft. – Tatabánya
- ❖ Keszler Klíma Kft – Környe
- ❖ BV Partners Ügyvédi iroda (law



firm)

- ❖ Lambda System Kft

- ❖ AAS System Kft – Dunaharaszti
- ❖ KEM Klasztermenedzsment Kft – Tatabánya
- ❖ Hungarian State Opera
- ❖ TP Heat Kft – Tatabánya
- ❖ Penta Industry Kft. – Gödöllő
- ❖ H-Villszer Kft. – Budapest
- ❖ Árp-Ép Kft. – Tatabánya
- ❖ Kalberg System Kft. – Érd
- ❖ TARA Kft. – Budapest
- ❖ Helpdesk Hungary Kft



From the banking sector:

- Pannon Takarékszövetkezet Bank
- FHB Bank
- MKB Bank
- K&H Bank

Contact details

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December 2017

ZaFiR Mérnök Tanácsadó Kft

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Adószám: 22630272-2-11

Banksz.sz: 10102952-41718400-01004002

Ferenc Róbert Zink
General Manager